

Date: 1/12/2026

Rev: 1/13/2026 10:33:00 AM

REVISED  
87734KR

## PURCHASE ORDER

### VERSA PRESS, INC.

1465 Spring Bay Road  
East Peoria, IL 61611-9788  
Ph. 1-309-822-8272  
FAX 309-822-8141

Plant Location:  
Spring Bay Road/Route 26  
(5 Mi. North of Junction of  
Route 26 & Route 116)

To: The Bindery  
8309 Brooklyn Blvd  
Brooklyn Park, MN 55445  
Attn: Eric Feuerstein

QUANTITY	DESCRIPTION	UNIT PRICE
20000	Title: ZEN MIND, BEGINNER'S MIND	0.90
5% overrun	For: Shambhala Publications	
5% underrun	20,000 Copies @ \$ 0.90 / EA  - Ship per attached shipping instructions.  - use 48" x 40", 4-Way - P-25 pallets  Ship Class 65  Carton label(s) enclosed  Send 2 sample books to Versa Press, Inc.  Ship signatures: 02/05/26  Delivery date: 12/03/2024	

Job No: **J26-00177**

Total Price: **\$18,000.00**

ORDERED BY: **Keith Roos**

RECEIVED :



Q25-17146 / J26-00177

DATE: 01/12/26

DATE NEEDED: 01/12/26

VENDOR: The Bindery

ATTENTION: Justine Carpenter

QUOTE: Q79977

VERSA CONTACT: Keith Roos

TITLE: ZEN MIND, BEGINNER'S MIND

PUBLISHER: SHAMBHALA PUBLICATIONS

RUN QUANTITY: 20000 TOTAL PAGES: 176 TEXT TRIM SIZE: 5 1/4 X 8 1/4

SIGNATURES: 5 - 32 pg sig. 1 - 16 pg sig.

HEAD TRIM: 1/8 GUTTER TRIM: 1/16 SIGNATURE SEQUENCE: 1-32, 1-16, 4-32's

TEXT STOCK: 50 lb. Natural Offset (Antique) - 400 PPI [D]

COVER STOCK: Cover shipping direct from John Pow

MATERIALS PROVIDED AS: Folded Ungathered Signatures

BINDING TYPE: Perfect

PACKING: Cartons Supplied by Vendor

INSTRUCTIONS: 44 books/box - Full Cartons Only

ADDITIONAL INSTRUCTIONS:

3 1/2" French Flaps on covers, Trim with 1/16" overhang on the covers

# Estimate



**DATE:** 11/12/2025  
**TO:** Carly Johnson  
Versa Press, Inc.  
**FROM:** Justine Carpenter  
**QUOTE:** Q79977

8201 Brooklyn Blvd  
Brooklyn Park, MN 55445  
Phone: 763.201.2800  
Receiving Dock Doors **31 - 36**

Thank you for the opportunity to provide you with the following Estimate. Estimate valid for 30 days unless otherwise indicated..

**Project:** ***Zen Mind***

- cut covers
- Score and Fold Covers
- gather signatures
- perfect bind books (PUR perfect bind)
- 3-side trim to 5-1/4" x 8-1/4" (8-1/4" bind edge)
- bulk pack in cartons (**44 per carton**)

**Quantity:** see below  
In order to ensure making quantity, please provide 3% extra materials

**You furnish:** 1 8pp cover with 3.5" French Flaps on 10pt C1S  
88 sheets on 50# natrl

- Text is furnished as folded signatures (5-32pp,1-16pp)
- Maximum head, foot and face trim is 1-9/16", minimum is 1/8"
- Folded sigs must have closed spine (no z-folds)
- Cover stock should have grain running parallel to spine to help prevent cracking
- Covers furnished on press sheets for us to trim
- Covers are laid out for a perfect bound book allowing an 1/8" overhang from raw sig size on the head and foot
- Sigs are furnished skid packed or in skid tubs
- UV and varnish coating knocked out of spine/side glue area of inside cover, and side glue area of first and last pages

**Shipping:** FOB our Brooklyn Park dock (doors 31-36). We can provide transportation if requested. Shipping charges would apply.

**Price:**

16,000 books	\$0.91 per book
18,000	\$0.90
20,000	\$0.90

**• Prices include cartons**

It is our pleasure to serve you! Please review all specifications (paper caliper, sheet count, etc.) for accuracy and let us know if you need any additional information.

## Your Bindery Team

**Eric Feuerstein**  
763-201-2732

**Scott Rooney**  
763-201-2704

**Jane Stire**  
763-201-2735

**Mike Cress**  
763-201-2725

**Justine Carpenter**  
763-201-2740

**Finish With Us!**