



82379LM-BIND

To: **The Bindery**

**8309 Brooklyn Blvd**

**Brooklyn Park, MN 55445**

Attn: **Eric Feuerstein**

Plant Location:  
Spring Bay Road/Route 26  
*(5 Mi. North of Junction of  
Route 26 & Route 116)*

Total Price:	<b>\$810.00</b>
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RECEIVED :

**VERSA PRESS, INC.**

DATE 03/13/25 DATE NEEDED 04/16/25

VENDOR THE BINDERY

QUOTE NUMBER Q77306

ATTENTION JUSTINE CARPENTER

VERSA PRESS CONTACT LARRY MILLER

TITLE THE ART OF DEALING WITH PEOPLE

PUBLISHER LES GIBLIN LLC

RUN QUANTITY 3,000 TOTAL PAGES 56 TEXT TRIM SIZE 5 1/2 X 8 1/2 OBLONG ☒ NO

NUMBER OF SIGNATURES  
☒ 32's ☐ 24's ☐ 18's ☒ 16's ☐ 12's ☒ 8's ☐ 6's ☐ 4's ☐ 2's

HEAD TRIM 1/8 GUTTER TRIM 1/16 SEQUENCE OF SIGNATURES 1 - 8, 1 - 16, 1 - 32

TEXT STOCK 50 # White Offset PPI 520

COVER STOCK 10 Pt. Cls Gloss Laminated

MATERIALS PROVIDED AS:  
☐ Book Blocks (Trimmed Three Sides) ☒ Folded Ungathered Signatures ☐ Flat sheets to fold at vendor

CASE COVER CLOTH FINISH

SPINE OF 3 PIECE CASE FINISH

☐ Printed cover ☐ Dust Jacket

CASE STAMPING  
☐ Stamped sample case ☐ Foil Color(s) \_\_\_\_\_  
☐ Foil Stamp Die \_\_\_\_\_  
☐ Deboss Die \_\_\_\_\_ ☐ PDF file provided by Versa

☐ Smythe Sewn ☐ Side Sewn ☐ Adhesive Bound ☐ PUR glue ☐ Shrink Wrap (Convenient Pkgs)  
☐ Bindery Board (Caliper) ☐ Flat Back (With Board Spine) ☐ Shrink Wrap (Individually)  
☐ 80# Matching End Sheets ☐ Reinforced End Sheet ☐ Shrink Wrap - Qty ☐  
☐ 80# Special End Sheets \_\_\_\_\_  
☐ Head & Foot Bands \_\_\_\_\_

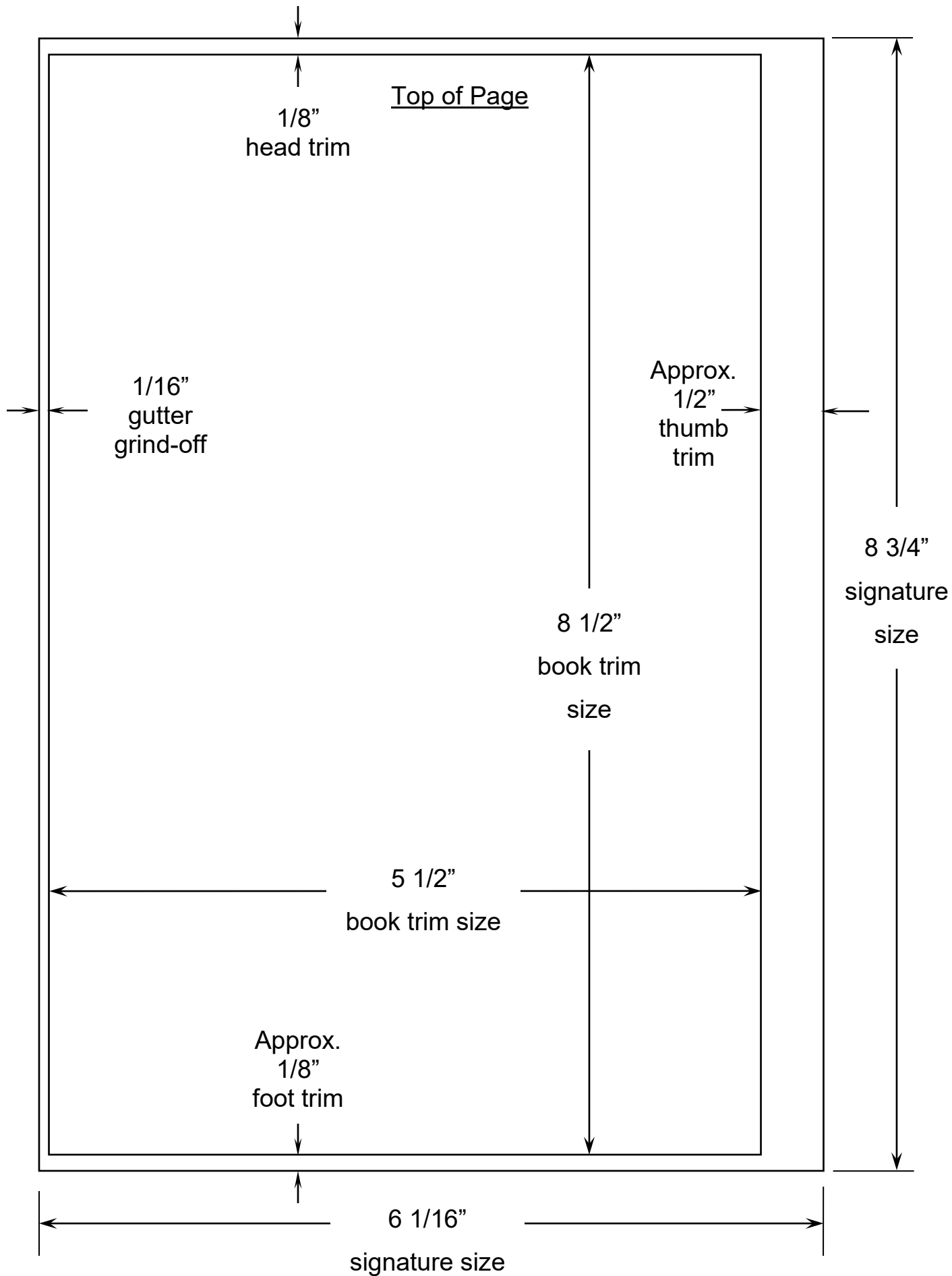
BINDING TYPE  
☒ Perfect ☐ Otabind ☐ PUR glue  
☐ Spiral Wire (Tin) ☐ Spiral Wire (Color) \_\_\_\_\_  
☐ Double Wire-O (Color) \_\_\_\_\_ ☐ GBC (color) \_\_\_\_\_  
☐ Other \_\_\_\_\_

PACKING INSTRUCTIONS ☒ Cartons Supplied by Vendor ☐ Furnished cartons ☐ SPECIAL CARTON INSTRUCTIONS

Special Instructions

**NOTES - HINGE SCORE COVERS. NO COPY/TEXT ON SPINE IS BY DESIGN.**

**REPRINT REFERENCE: J22-54469 / PO 68905MS / 12-07-2022**



## Estimate



**DATE:** 2/25/2025  
**TO:** Shelly Buttrum  
Versa Press, Inc.

8201 Brooklyn Blvd  
Brooklyn Park, MN 55445  
Phone: 763.201.2800  
Receiving Dock Doors 31 - 36

**FROM:** Justine Carpenter

**QUOTE:** Q77306

Thank you for the opportunity to provide you with the following Estimate. Estimate valid for 90 days unless otherwise indicated..

**Project:** *The Art Of Dealing With People*

- cut covers
- gather signatures
- perfect bind books (PUR perfect bind)
- 3-side trim to 5-1/2" x 8-1/2" (8-1/2" bind edge)
- bulk pack in cartons

**Quantity:** see below  
In order to ensure making quantity, please provide 10% extra materials

**You furnish:** 1 cover-wraparound for perfect binder on 10pt C1S  
28 sheets on 50# offset

- Text is furnished as folded signatures (1-32pp, 1-16pp, 1-8pp)
- Maximum head, foot and face trim is 1-9/16", minimum is 1/8"
- Folded sigs must have closed spine (no z-folds)
- Cover stock should have grain running parallel to spine to help prevent cracking
- Covers furnished on press sheets for us to trim
- Covers are laid out for a perfect bound book allowing an 1/8" overhang from raw sig size on the head and foot
- UV and varnish coating knocked out of spine/side glue area of inside cover, and side glue area of first and last pages

**Shipping:** FOB our Brooklyn Park dock (doors 31-36). We can provide transportation if requested. Shipping charges would apply.

<b>Price:</b>	1,000 books	\$0.57 per book
	2,000	\$0.35
	3,000	\$0.27
	4,000	\$0.24

- **Prices include cartons**

It is our pleasure to serve you! Please review all specifications (paper caliper, sheet count, etc.) for accuracy and let us know if you need any additional information.

## Your Bindery Team

<b>Eric Feuerstein</b> 763-201-2732	<b>Scott Rooney</b> 763-201-2704	<b>Jane Stire</b> 763-201-2735	<b>Krista Kolstad</b> 763-201-2715	<b>Mike Cress</b> 763-201-2725	<b>Justine Carpenter</b> 763-201-2740
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*Finish With Us!*