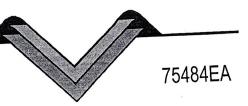
Date: 2/13/2024

# **PURCHASE ORDER**



VERSA PRESS, INC.

ORDERED BY: Eric Anderson

1465 Spring Bay Road East Peoria, IL 61611-9788 Ph. 1-309-822-8272 FAX 309-822-8141 Plant Location: Spring Bay Road/Route 26

(5 Mi. North of Junction of Route 26 & Route 116) To: The Bindery

8309 Brooklyn Blvd

Brooklyn Park, MN 55445

Attn: Justine Carpenter

RECEIVED:

| QUANTITY                     | DESCRIPTION                                |             | UNIT PRICE |  |  |  |
|------------------------------|--|-------------|------------|--|--|--|
| 2000                         | Title: TACTICS 7                           |             | 0.59       |  |  |  |
| (5%                          | For: American Sailing Association          |             | , a        |  |  |  |
| Maximum<br>Over Run)         |  | 1           |            |  |  |  |
| (5%<br>Maximum<br>Under Run) | - Ship per attached shipping instructions. |             |            |  |  |  |
| Original Francis             | Carton label(s) enclosed                   |             |            |  |  |  |
|                              | Send 2 sample books to Versa Press, Inc.   |             |            |  |  |  |
|                              | Ship signatures: 3/8/24                    |             |            |  |  |  |
|                              | The Bindery to ship: 3/21/24               |             |            |  |  |  |
|                              |  |             |            |  |  |  |
|                              |  |             |            |  |  |  |
|                              |  |             |            |  |  |  |
|                              |  |             |            |  |  |  |
|                              |  |             |            |  |  |  |
|                              |  |             |            |  |  |  |
|                              |  |             |            |  |  |  |
|                              |  |             |            |  |  |  |
|                              |  |             |            |  |  |  |
|                              |  |             |            |  |  |  |
|                              |  |             |            |  |  |  |
|                              |  |             |            |  |  |  |
|                              |  |             |            |  |  |  |
| Job No                       | ): J24-51092                               | Total Price | : \$1,180. |  |  |  |

### TYPE OF BINDING: PERFECT [X] THE BINDERY - BIND ORDER OTABIND[ ] Use this sheet or provide all information on your Purchase Order DATE NEEDED DATE 3/21/24 2/13/24 **CUSTOMER NAME** VERSA PRESS for American Sailing Assoc. PERSON TO CONTACT Eric Anderson TITLE OF JOB Tactics 7 NUMBER OF SIGNATURES NUMBER OF PAGES QUANTITY 12 - 16's192 2,000 SEQUENCE OF SIGNATURES 1 - 12 **GUTTER TRIM HEAD TRIM** TRIM SIZE 1/4" 11" X 8 1/2" OBLONG 1/8" PACKING INSTRUCTIONS CARTONS FURNISHED X CARTONS BY THE BINDERY SPECIAL PACKING INSTRUCTIONS PUR Perfect Bind **BODY STOCK** 80# 454 PPI COATED MATTE COVER STOCK 12 Pt. C1S MATTE LAMINATED DRILLING HOLE SIZE **SPACING** FOLDING X BY OTHERS VERSA BY THE BINDERY COVER SCORE 4 SIDES (SIDE GLUE) ☐ 2 SIDES SIDE WIRE STITCH

**DELIVERY OR PICK-UP INSTRUCTIONS** 

## Estimate



8201 Brooklyn Blvd Brooklyn Park, MN 55445

Phone: 763.201.2800

Receiving Dock Doors 31 - 36

DATE:

1/23/2024

TO:

Denise Fandel

Versa Press, Inc.

FROM:

Eric Feuerstein

QUOTE:

O73282

Thank you for the opportunity to provide you with the following Estimate. Estimate valid for 90 days unless otherwise indicated..

Project:

Tactics 7

- · cut covers
- · gather signatures
- perfect bind books (PUR perfect bind)
- 3-side trim to 11" x 8-1/2" (8-1/2" bind edge)
- bulk pack in cartons

Quantity:

see below

You furnish:

1 cover-wraparound for perfect binder on 12pt C1S

96 sheets on 80# matte text

- Text is furnished as folded signatures (12-16pp)
- Maximum head, foot and face trim is 1-9/16", minimum is 1/8"
- Folded sigs must have closed spine (no z-folds)
- Cover stock should have grain running parallel to spine to help prevent cracking
- · Covers furnished on press sheets for us to trim
- Covers are laid out for a perfect bound book allowing an 1/8" overhang from raw sig

size on the head and foot

UV and varnish coating knocked out of spine/side glue area of inside cover, and side

glue area of first and last pages

Shipping: would apply. FOB our Brooklyn Park dock (doors 31-36). We can provide transportation if requested. Shipping charges

Price:

1,000 books

\$0.86 per book

1,500

\$0.68

2,000

\$0.59

· Prices include cartons

It is our pleasure to serve you! Please review all specifications (paper caliper, sheet count, etc.) for accuracy and let us know if you need any additional information.

Your Bindery Team

**Eric Feuerstein** 763-201-2732

**Scott Rooney** 763-201-2704

Jane Stire 763-201-2735 Krista Kolstad 763-201-2715

**Mike Cress** 763-201-2725 Justine Carpenter 763-201-2740

Finish With Us!

# **Standard Shipping Instructions**

# **AMERICAN** SAILING **ASSOCIATION**

Contact Instructions:

Fax Instructions:

Truck Type:

Delivery Instructions:

WHEN BOOKS ARE READY TO SHIP CONTACT CINDY SCALF @ VERSA PRESS WITH TOTAL COUNTS

& WEIGHTS FOR A FREIGHT CARRIER.

Special Instructions:

| PO# ISBN Title Ship Instr Loc Instr Versa        | Email |
|--|-------|
| Packing List: True True False True False         | True  |
| Bill Of Lading: True True False False True False | True  |
| Skid Topper: False False True False False False  | False |

Ship Instructions Ship Method Contact Name Branch Name Qty Product WHEN BOOKS SHIP YOU MUST Common Carrier NIECY JACKSON Shipping-AMERICAN SAILING All EMAIL A COPY OF THE BOL & THE **Bound Books** 

ASSOCIATION 5301 BEETHOVEN STREET

PACKING LIST TO THE FOLLOWING EMAIL ADDRESSES: cshabes@asa.com; nj@asa.com; SUITE 265 vatherton@versapress.com; dfandel@versapress.com 90066

**Forward Information** 

CA LOS ANGELES Fax:

Ext: 310-822-7171 Phone: Dock Hours: CarrierAcctNo: Carrier Name: Not Selected

Payment Type: 3RD Party Bill

Location Instr: Delivery Appointment Required; Lift Gate Required; Inside Delivery;

**Bill To Information** 

VERSA PRESS, INC. 1465 SPRING BAY ROAD EAST PEORIA, IL 61611 PH# 309-822-8272

# **AMERICAN SAILING ASSOCIATION**

# 978-0-9770952-2-3

RACING TACTICS, 7E

2/16/2024

2:17:12 PM

# **Bindery Work Order**

Page: 1

Qty / Stack: JobNo: J24-51092 Q24-51454 Status Group: 2410.1 Box No: No. Stacks: No of Boxes: Order Entry: TS2 Planner: EΑ VASales Rep: Maj. Sheets: 0 3154 Books / Box: AMERICAN SAILING ASSOCIATION Min. Sheets: 0 Max Box Wt: 40 RACING TACTICS, 7E Label Box: 1 End Top Sheets: ISBN: PO: 48" x 40", 4-Way - P-1 Pallet Size: Due Date: 3/4/2024 Reprint: Max PalletHt: 0.44 Trim Size: 11 x 8 1/2 Spine: Recipe Name: None Recipe: Non-Standard Spine (mm): 11.2 Trim Size (mm): Toggle: 0 0 No Layers: 2000 Number Books: Boxer Per Layer: 0 Pattern: 0 No18s: 0 No64s: 0 No32s: 0 Boxes Per Skid: 0 No8s: No16s: 12 No12s: 0 Comments: No6s: 0 2100 Max Run: 2100 Min Run:

| Status | Product Description | Qty  | Ship Method    | Max Run | Min Run | Instructions   |
|--------|---------------------|------|----------------|---------|---------|--|
|        | Bound Books         | 2000 | Common Carrier | 2100    | 1900    | WHEN BOOKS SHIP YOU MUST EMAIL A COPY OF THE PACKING LIST & THE BOL TO THE FOLLOWING EMAIL ADRESSES: cshabes@asa.com; nj@asa.com; vatherton@versapress.com; dfandel@versapress.com |
|        |                     |      |                |         |         |  |