

Job #  
41428

Date: 6/13/2023

**PURCHASE ORDER**

71733LM-OBLG

**VERSA PRESS, INC.**

1465 Spring Bay Road  
East Peoria, IL 61611-9788  
Ph. 1-309-822-8272  
FAX 309-822-8141

Plant Location:  
Spring Bay Road/Route 26

(5 Mi. North of Junction of  
Route 26 & Route 116)

To: **The Bindery**

**8309 Brooklyn Blvd**

**Brooklyn Park, MN 55445**

Attn: **Eric Feuerstein**

QUANTITY	DESCRIPTION	UNIT PRICE
5000	Title: TEACHER'S GUIDE TO MATH WORKSHOP	0.31
(5% Maximum Over Run)	For: Heinemann - Follow enclosed specs	
(5% Maximum Under Run)	- 5,000 Copies @ \$ 0.31 / Each (See attached). - Use New 48" x 40", 2-Way - P-4 pallet(s) Send 2 sample books to Versa Press, Inc. Ship signatures: 07/14/2023 The Bindery to Ship: 07/31/2023	
Job No: J23-53503	Total Price: \$1,550.00	

ORDERED BY: **Larry Miller**

RECEIVED :

**VERSA PRESS, INC.**

DATE 06/13/23 DATE NEEDED 07/31/23

VENDOR  
**The Bindery**

ATTENTION  
**Eric Feuerstein**

QUOTE NUMBER  
**Q69917R1**

VERSA PRESS CONTACT  
**Larry Miller**

TITLE  
**TEACHER'S GUIDE TO MATH WORKSHOP**

PUBLISHER  
**HEINEMANN**

RUN QUANTITY 5,000 TOTAL PAGES 136 TEXT TRIM SIZE 10 X 8 OBLONG ☒ **YES**

NUMBER OF SIGNATURES  
☐ 32's ☐ 24's ☐ 18's ☒ **8** 16's ☐ 12's ☒ **1** 8's ☐ 6's ☐ 4's ☐ 2's

HEAD TRIM 1/8 GUTTER TRIM 1/4 SEQUENCE OF SIGNATURES 1 - 16, 1 - 8, 7 - 16's

TEXT STOCK  
**60 # White Offset**

PPI  
**444**

COVER STOCK  
**10 Pt. C1S, Gloss Laminated Cover**

MATERIALS PROVIDED AS:  
☐ Book Blocks (Trimmed Three Sides) ☒ **X** Folded Ungathered Signatures ☐ Flat sheets to fold at vendor

CASE COVER WRAP \_\_\_\_\_ FINISH \_\_\_\_\_

SPINE OF 3 PIECE CASE \_\_\_\_\_ FINISH \_\_\_\_\_

☐ Printed cover ☐ Dust Jacket

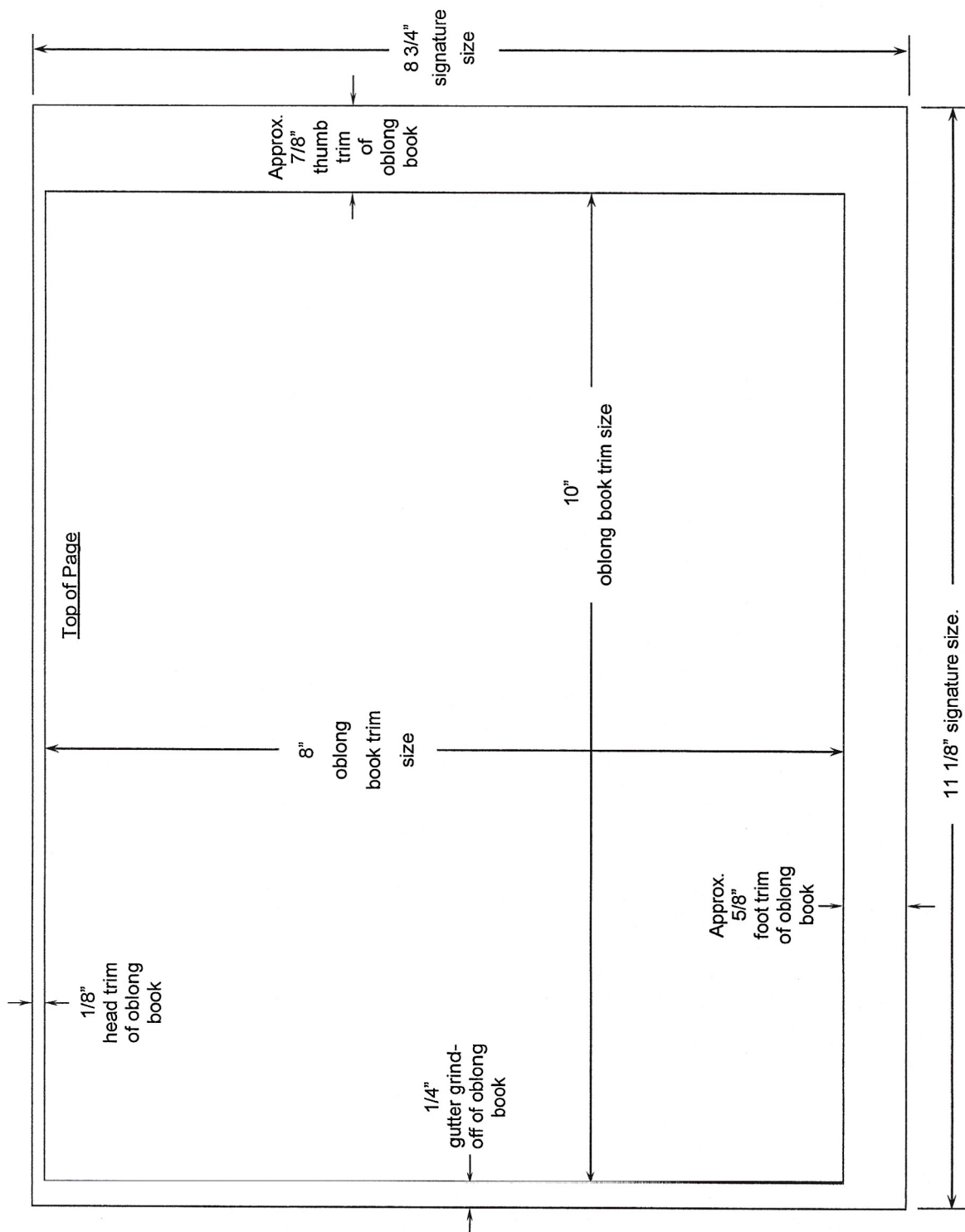
CASE STAMPING  
☐ Stamped sample case ☐ Foil Color(s) \_\_\_\_\_  
☐ Foil Stamp Die \_\_\_\_\_  
☐ Deboss Die \_\_\_\_\_ ☐ PDF file provided by Versa

☐ Smythe Sewn ☐ Side Sewn ☐ Adhesive Bound ☐ PUR glue ☐ Shrink Wrap (Convenient Pkgs)  
☐ Bindery Board (Caliper) ☐ Flat Back (With Board Spine) ☐ Shrink Wrap (Individually)  
☐ 80# Matching End Sheets ☐ Reinforced End Sheet ☐ Shrink Wrap - Qty   
☐ 80# Special End Sheets  
☐ Head & Foot Bands

BINDING TYPE  
☒ **X** Perfect ☐ Otabind ☒ **X** PUR glue  
☐ Spiral Wire (Tin) ☐ Spiral Wire (Color) \_\_\_\_\_  
☐ Double Wire-O (Color) \_\_\_\_\_ ☐ GBC (color) \_\_\_\_\_  
☐ Other \_\_\_\_\_

PACKING INSTRUCTIONS SPECIAL CARTON INSTRUCTIONS  
☒ **X** Cartons Supplied by Vendor ☐ Furnished cartons ☒ **X** 45 LBS. Maximum

Special Instructions  
**OBLONG BOOK - BINDS ALONG SHORT DIMENSION.**



## Estimate



**DATE:** 4/5/2023  
**TO:** Carri Kober  
Versa Press, Inc.  
**FROM:** Eric Feuerstein  
**QUOTE:** Q69917R1

8201 Brooklyn Blvd  
Brooklyn Park, MN 55445  
Phone: 763.201.2800  
Receiving Dock Doors 31 - 36

Thank you for the opportunity to provide you with the following Estimate. Estimate valid for 90 days unless otherwise indicated..

**Project:** *Teachers Guide to Math Workshop*

- cut covers
- gather signatures
- perfect bind books (PUR perfect bind)
- 3-side trim to 10" x 8" (8" bind edge)
- bulk pack in cartons

**Quantity:** see below

**You furnish:** 1 cover-wraparound for perfect binder on 10pt C1S  
68 sheets on 60# offset

- Text is furnished as folded signatures (8-16pp, 1-8pp)
- Maximum head, foot and face trim is 1-9/16", minimum is 1/8"
- Folded sigs must have closed spine (no z-folds)
- Cover stock should have grain running parallel to spine to help prevent cracking
- Covers furnished on press sheets for us to trim
- Covers are laid out for a perfect bound book allowing an 1/8" overhang from raw sig size on the head and foot
- Sigs are furnished skid packed or in skid tubs
- UV and varnish coating knocked out of spine/side glue area of inside cover, and side glue area of first and last pages

**Shipping:** FOB one of our docks. We can provide transportation if requested. Shipping charges would apply.

**Price:**

5,000 books	\$0.31 per book
6,000	\$0.29

- Prices include cartons

It is our pleasure to serve you! Please review all specifications (paper caliper, sheet count, etc.) for accuracy and let us know if you need any additional information.

### Your Bindery Team

**Eric Feuerstein**  
763-201-2732

**Scott Rooney**  
763-201-2704

**Jane Stire**  
763-201-2735

**Krista Kolstad**  
763-201-2715

**Mike Cress**  
763-201-2725

*Finish With Us!*



# Standard Shipping Instructions

## HEINEMANN

Contact Instructions:

Fax Instructions:

Truck Type: 500 lbs. or less ship UPS acct. 695Y64.

Delivery Instructions: Samples and Drop Shipments must be 100% Inspected

Special Instructions: WHEN BOOKS ARE READY TO SHIP CONTACT CINDY SCALF AT VERSA PRESS WITH TOTAL COUNTS & WEIGHTS FOR A FREIGHT CARRIER.

	PO#	ISBN	Title	Ship Instr	Loc Instr	Versa	Email
Packing List:	True	True	True	True	True	False	True
Bill Of Lading:	True	False	False	False	True	False	True
Skid Topper:	False	False	True	False	False	False	False

<u>Product</u>	<u>Qty</u>	<u>Branch Name</u>	<u>Contact Name</u>	<u>Ship Method</u>	<u>Ship Instructions</u>
Sample Books For Approval	1	JAMIE SPAULDING  378 BLACK POINT ROAD  SCARBOROUGH, ME 04074  Phone: 978-390-3747		Next Day Air	MUST SHIP ASAP! WHEN BOOKS SHIP EMAIL A COPY OF THE PACKING LIST TO THE FOLLOWING EMAIL ADDRESSES: jaime.spaulding@heinemann.com; tfrank@versapress.com; ckober@versapress.com
				Ext:	Fax:
Carrier Name: UPS			Carrier Acct No: 695Y64		Dock Hours:
Payment Type: 3rd Party Bill					
Location Instr: T-28 / JOB# J23-53503 MUST BE ON ALL PAPERWORK..					

### Bill To Information

### Forward Information

# Standard Shipping Instructions

<u>Product</u>	<u>Qty</u>	<u>Branch Name</u>	<u>Contact Name</u>	<u>Ship Method</u>	<u>Ship Instructions</u>
Sample Books For Approval	1	VICKI KASABIAN  37 BETTY WELCH ROAD  YORK, ME 03909		Next Day Air	MUST SHIP ASAP! WHEN BOOKS SHIP EMAIL A COPY OF THE PACKING LIST TO THE FOLLOWING EMAIL ADDRESSES: jaime.spaulding@heinemann.com; Vicki.Kasabian@heinema.com; tfrank@versapress.com; ckober@versapress.com

Phone: 207-337-8263

Ext:

Fax:

Carrier Name: UPS

Carrier Acct No: 695Y64

Dock Hours:

Payment Type: 3rd Party Bill

Location Instr: T-28 / JOB# J23-53503 MUST BE ON ALL PAPERWORK.

## Bill To Information

## Forward Information

<u>Product</u>	<u>Qty</u>	<u>Branch Name</u>	<u>Contact Name</u>	<u>Ship Method</u>	<u>Ship Instructions</u>
Sample Books	62	HEINEMANN  ATTN: VICKI KASABIAN  145 MAPLEWOOD AVE.  SUITE 300  PORTSMOUTH, NH 03801		Not Selected	DO NOT SHIP UNTIL RELEASED BY TOM FRANK OR CARRI KOBER. WHEN BOOKS SHIP YOU MUST EMAIL A COPY OF THE PACKING LIST TO THE FOLLOWING ADDRESSES: jaime.spaulding@heinemann.com; Vicki.Kasabian@heinema.com; tfrank@versapress.com; ckober@versapress.com

Phone:

Ext:

Carrier Name: UPS

Carrier Acct No: 695Y64

Dock Hours:

Payment Type: 3rd Party Bill

Location Instr: T-28 / JOB# J23-53503 MUST BE ON ALL PAPERWORK.

## Bill To Information

## Forward Information

# Standard Shipping Instructions

<u>Product</u>	<u>Qty</u>	<u>Branch Name</u>	<u>Contact Name</u>	<u>Ship Method</u>	<u>Ship Instructions</u>
Bound Books	Bal	Harcourt Distribution Center (004) HEINEMANN ATTN: JAMIE SPAULDING  465 SOUTH LINCOLN DRIV  TROY, MO 63379  Phone: 636-528-1047      Ext:      Fax: 636-528-1033		Common Carrier	DO NOT SHIP UNTIL RELEASED BY TOM FRANK OR CARRI KOBER. WHEN BOOKS SHIP YOU MUST EMAIL A COPY OF THE PACKING LIST & THE BOL TO THE FOLLOWING EMAIL ADDRESSES: pat.voepel@hnhco.com; shannon.hartle@hnhco.com; joseph.hinckley@heinemann.com; Graciela.Billington@hnhco.com;; ;jaime.spaulding@heinemann.com; tfrank@versapress.com; ckober@versapress.com

Carrier Name: NOT SELECTED

CarrierAcctNo:

Dock Hours:

Payment Type: 3rd Party Bill

Location Instr:

Bill To Information	Forward Information
HOUGHTON MIFFLIN HARCOURT C/O CHRTL 14800 CHARLSON RD., SUITE 2100 EDEN PRAIRIE, MN 55347	

TITLE: A TEACHER'S GUIDE TO MATH WORKSHOP  
AUTHOR: NICKI NEWTON/ALISON MELLO/JANET NUZZLE  
PUBLISHER: HEINEMANN PRINTED IN USA

PPON: 4500872839



(251) 4500872839

BARCODE

EAN

PRINTING #:01



(10) 01

CTN QTY:



CTN WGT: Lbs.



ISBN 10: 0-325-16074-0

ISBN 13: 978-0-325-16074-0



(01) 19780325160747



6/14/2023

1:54:39 PM

**Bindery Work Order**

Page: 1

<b>JobNo:</b> J23-53503 <b>Q23-55372</b> <b>Status Group:</b> 2327.3 <b>Sales Rep:</b> TF <b>Order Entry:</b> TS2 <b>Planner:</b> LM <b>HEINEMANN</b> 697 <b>A TEACHER'S GUIDE TO MATH WORKSHOP</b> <b>ISBN:</b> 0-325-16074-0 <b>PO:</b> 4500872839 <b>Reprint:</b> <b>Due Date:</b> 7/5/2023 <b>Trim Size :</b> 10 x 8 <b>Spine :</b> 0.35 <b>Trim Size (mm):</b> Non-Standard <b>Spine (mm):</b> 8.9 <b>Number Books:</b> 5000 <b>No64s:</b> <b>No32s:</b> <b>No18s:</b> <b>No16s:</b> 8 <b>No12s:</b> <b>No8s:</b> 1 <b>No6s:</b> <b>Max Run:</b> 5250 <b>Min Run:</b> 4750	<b>Box No:</b> <b>Qty / Stack:</b> <b>No of Boxes:</b> <b>No. Stacks:</b> <b>Books / Box:</b> <b>Maj. Sheets:</b> <b>Max Box Wt:</b> 45 lbs <b>Min. Sheets:</b> <b>Label Box:</b> 1 End & 1 Side <b>Top Sheets:</b> <b>Pallet Size:</b> New 48" x 40", 2-Way - P-4 <b>Max PalletHt:</b> 48"  <b>Recipe:</b> 0 <b>Recipe Name:</b> None <b>No Layers:</b> 0 <b>Toggle:</b> 0 <b>Pattern:</b> 0 <b>Boxer Per Layer:</b> 0 <b>Boxes Per Skid:</b> 0 <b>Comments:</b>
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Status	Product Description	Qty	Ship Method	Max Run	Min Run	Instructions
	Sample Books - For Approval	1	Next Day Air	0	0	SHIP THIS BOOK ASAP! WHEN BOOK SHIPPOS YOU MUST EMAIL A COPY OF THE PACKING LIST TO THE FOLLOWING EMAIL ADDRESSES: jaime.spaulding@heinemann.com; Vicki.Kasabian@heinema.com; tfrank@versapress.com; ckober@versapress.com
	Sample Books - For Approval	1	Next Day Air	0	0	SHIP THIS BOOK ASAP! WHEN BOOK SHIPPOS YOU MUST EMAIL A COPY OF THE PACKING LIST TO THE FOLLOWING EMAIL ADDRESSES: jaime.spaulding@heinemann.com; tfrank@versapress.com; ckober@versapress.com
	Sample Books -	62	Ground	0	0	DO NOT SHIP UNTIL RELEASED BY TOM FRANK OR CARRI KOBER. WHEN BOOKS SHIP YOU MUST EMAIL A COPY OF THE PACKING LIST TO THE FOLLOWING EMAIL ADDRESSES: jaime.spaulding@heinemann.com; Vicki.Kasabian@heinema.com; tfrank@versapress.com; ckober@versapress.com

# Bindery Work Order

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	Bound Books - Bal	4936	Common Carrier	5186	4686 DO NOT SHIP UNTIL RELEASED BY TOM FRANK OR CARRI KOBER. WHEN BOOKS SHIP YOU MUST EMAIL A COPY OF THE PACKING LIST & THE BOL TO THE FOLLOWING EMAIL ADDRESSES: shannon.hartle@hnhco.com;pat.voepel@hnhco.com; joseph.hinckley@heinemann.com; Graciela.Billington@hnhco.com;jaime.spaulding@heinemann.com;tfrank@versapress.com; ckober@versapress.com