Date: 12/7/2022

PURCHASE ORDER

68905MS

VERSA PRESS, INC.

ORDERED BY: Mark Sanders

1465 Spring Bay Road East Peoria, IL 61611-9788 Ph. 1-309-822-8272 FAX 309-822-8141

Plant Location: Spring Bay Road/Route 26

(5 Mi. North of Junction of Route 26 & Route 116)

To: The Bindery

8309 Brooklyn Blvd

Brooklyn Park, MN 55445

Attn: Eric Feuerstein

RECEIVED:

QUANTITY	DESCRIPTION	UNIT PRICE	
2000	Title: THE ART OF DEALING WITH PEOPLE		
(5% Maximum	For: Les Giblin Llc		
Over Run)	- Follow enclosed specs		
(5%	- 2,000 Copies @ \$ 0.32 / Each		
Maximum Under Run)	- Ship per attached shipping instructions.		
	Use 48" x 40", 4-Way - P-1 pallets		
	Carton label(s) enclosed with materials.		
	Send 2 sample books to Versa Press, Inc.		
	Ship signatures: 2/06/2023		
	The Bindery to Ship: 2/20/2023		
Job No:	J22-54469 Total Price:	 \$640.00	

THE BINDERY BIND ORDER

Use this sheet or provide all information on your Purchase Order

TYPE OF BINDING: PERFECT [X]

Purchase Order PUR GLUE

DATE 12/07/2023		DATE NEEDED 02/20/2023		
CUSTOMER NAME VERSA PRESS for LE	ES GIBLIN LLC			
PURCHASE ORDER NUMBER 68905MS				
PERSON TO CONTACT Mark Sanders				
TITLE OF JOB THE ART OF DEALING	G WITH PEOPLE			
QUANTITY 2,000	NUMBER OF PAGES 56	NUMBER OF SIGNATURES 1 - 32, 1 - 16, 1 - 8		
SEQUENCE OF SIGNATURES 1 - 8, 1 - 16, 1 -	- 32			
TRIM SIZE TRIMS 5-1/2" X 8-1/2" 1/8" HEAD, 1/16" GUTTER				
PACKING INSTRUCTIONS	X CARTONS BY THE BINDE	ERY CARTONS FURNISHED		
SPECIAL PACKING INSTRUCTIONS NO COPY/TEXT ON SPINE IS BY DESIGN				
HINGE SCORE				
BODYSTOCK 50# 520 PPI WHITE OFFSET				
COVER STOCK 10PT C1S, GLOSS LAMINATED				
DRILLING HOLE SIZE	SPACING			
FOLDING BY VERSA	BY THE BINDERY	☐ BY OTHERS		
COVER SCORE	2 SIDES	4 SIDES (SIDE GLUE)		
SIDE WIRE STITE				
DELIVERY OR PICK-UP INSTRUC	TIONS			

-sumate



8201 Brooklyn Blvd

Brooklyn Park, MN 55445 Phone: 763.201.2800

Receiving Dock Doors 31 - 36

DATE:

11/29/2022

TO:

Shelly Buttrum

Versa Press, Inc.

FROM:

Eric Feuerstein

QUOTE:

O68525

Thank you for the opportunity to provide you with the following Estimate. Estimate valid for 90 days unless otherwise indicated...

Project:

The Art Of Dealing With People

· cut covers

gather signatures

• perfect bind books (PUR perfect bind)

• 3-side trim to 5-1/2" x 8-1/2" (8-1/2" bind edge)

· bulk pack in cartons

Quantity:

see below

You furnish:

1 cover-wraparound for perfect binder on 10pt C1S

28 sheets on 50# offset

• Text is furnished as folded signatures (1-32pp,1-16pp,1-8pp)

• Maximum head, foot and face trim is 1-9/16", minimum is 1/8"

• Folded sigs must have closed spine (no z-folds)

· Cover stock should have grain running parallel to spine to help prevent cracking

· Covers furnished on press sheets for us to trim

• Covers are laid out for a perfect bound book allowing an 1/8" overhang from raw sig

size on the head and foot

• UV and varnish coating knocked out of spine/side glue area of inside cover, and side

glue area of first and last pages

Shipping:

FOB one of our docks. We can provide transportation if requested. Shipping charges would apply.

Price:

1,000 books \$0.52 per book 2,000 \$0.32 3,000 \$0.25

4,000 \$0.21

· Prices include cartons

It is our pleasure to serve you! Please review all specifications (paper caliper, sheet count, etc.) for accuracy and let us know if you need any additional information.

Your Bindery Team

 Eric Feuerstein
 Scott Rooney
 Jane Stire
 Krista Kolstad
 Mike Cress

 763-201-2732
 763-201-2704
 763-201-2735
 763-201-2715
 763-201-2725